GETTING THE MOST OUT OF THE PPP

PRESENTATION BY

AMERICA'S SBDC LOUISIANA
at University of Louisiana Lafayette

IBERIABANK

IN COLLABORATION WITH

PLEASE NOTE:
ALL PARTICIPANTS HAVE BEEN MUTED
PLEASE USE THE CHATBOT FEATURE TO ADD QUESTIONS OR COMMENTS
GETTING THE MOST OUT OF THE PPP
WEDNESDAY, JUNE 10, 2020 • 9:00 - 10:00 a.m. CDT

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LSBDC AT UL LAFAYETTE

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Paycheck Protection Program (PPP)

This presentation is for informational and educational purposes. Please seek advisement from your tax professional for specific information depending on your situation.

Useful Resources

U.S. Department of the Treasury
https://home.treasury.gov/policy-issues/cares/assistance-for-small-businesses

U.S. Small Business Administration
Paycheck Protection Program (PPP)

• **Main Driver of Small Business Stimulus**
  - Stabilizing and assisting the American economy by keeping American workers paid and employed
  - Helping small businesses meet short-term, ongoing expenses including payroll costs and other costs
  - Managed jointly by the Small Business Administration (SBA) and the Department of the Treasury utilizing existing E-Tran

• **High Level Overview: Paycheck Protection Program (PPP)**
  - Provide Operating Funds to Small Businesses across the U.S. (CARES Act)
  - Now totals $659 billion (original $349 billion plus additional $310 billion)
  - Permitted uses are payroll & other limited purposes (2.5 times monthly payroll)
  - Up to $10 million per borrower
  - Loan payments will be paid by SBA for six months
  - 100% SBA Guaranty, Unsecured, and No Personal Guarantee
  - SBA pays origination fees to financial institutions
  - Loans forgiven when used for payroll & other limited purposes
Paycheck Protection Program (PPP) Summary of PPP Approved Lending

Overview of the Program (06/06/2020)

- Loan Count is 4,531,833
- Amount dispersed $511,382,171,979
- Louisiana has received $7,233,685,896 (68,533)
- Amount of funding remaining is $130,681,819,671
Paycheck Protection Program (PPP)

Passage of the PPP Flexibility Act (June 3, 2020)

- Provides greater flexibility for loan forgiveness and spending
- Mitigates the confusion for business owners due to slow release of guidance
- Addresses the challenges of competing with the unemployment coverage
- Relieves pressure of having to rehire employees in a narrow time frame
- Expands timeframe of loan for payback period (New Loans & Current Loans Modified)
Paycheck Protection Program (PPP) Flexibility Act (June 3, 2020)

Changes to the Paycheck Protection Program (PPP)

- The forgiveness period has been extended from eight weeks to twenty-four weeks.
- Current PPP borrowers will still have the option of adhering to the eight week period.
- New borrowers will have 24-weeks, not to exceed December 31, 2020.
- New Borrowers have 5 years to repay PPP Loan (was 2 years) and still 1% rate.
- The deadline to apply is still June 30, 2020 or until funds are depleted.
- If 60% is not met on payroll, partial forgiveness will be allowed.
Paycheck Protection Program (PPP) Flexibility Act (June 3, 2020)

Changes to the Paycheck Protection Program (PPP)

- The ratio has been revised to spend at least 60% of the funding on payroll costs.

- The new deadline for restoring payroll and headcount is December 31, 2020 (FTE Reduction Safe Harbor)

- Exempt employers from rehiring requirement if unable to attain pre-covid levels because of public health/safety limits or spacing requirements.
Qualified Expenses

Eligible expenses for PPP loan forgiveness

- Payroll costs - salaries, wages, commissions, or tips ($100,000 max per employee—gross earnings)
- Interest on mortgages (for loans incurred before February 15, 2020)
- Rent (under lease agreements pre-February 15, 2020)
- Utilities (if service began before February 15, 2020)
Payroll

The following are all considered forgivable payroll expenses

- Salaries ($100,000 cap)
- Wages
- Commissions
- Tips
- State and Local Employer Payroll Taxes
- Health Insurance Premiums
- Employee Retirement Plans
- Net Profit (if Self-Employed with $100,000 cap – 8/52)
Utilities

The following are all considered forgivable utilities expenses for the PPP:

- Electricity
- Water bill
- Gas
- Sewage
- Telephone (cell phone and landline)
- Internet bill
- Transportation costs
- * Agreements for each utility must have been in place prior to February 15th, 2020. Any agreements that began after February 15 would not be eligible for forgiveness.
Rent & Mortgage

The following are all considered forgivable:

- Any payment on a covered rent or lease obligation
- Interest on a covered mortgage obligation
- Home Office Expenses (Based on IRS Formula)

**Any agreements that began after February 15 would not be eligible for forgiveness.**
Forgiveness Application
Forgiveness Application Modified SBA 3508

Application can be downloaded from SBA website:

Paycheck Protection Program (PPP)

Points to consider:

• Borrower must complete the SBA form 3508 or the modified version and submit the form to the bank where the PPP loan was done.

• The lender will review the application and make forgiveness determination.

• Application is more involved for business owners with employees.

• Waiting on further guidance pertaining to employees (FTE/PTE)
PPP Forgiveness Application

Four Main Components

• Instructions

• The Application

• PPP Schedule A (with instructions)

• PPP Schedule A Worksheet (with Instructions)
Paycheck Protection Program (PPP) Forgiveness Application

Page 1

- Basic Loan Information – Name, Address, TIN, PPP Loan Number and Lender’s Loan Number
- Enter Loan Amount and Disbursement Date.
- Enter the Number of Employees at application time and forgiveness.
- Indicate if EIDL Advance was received – amount and application number
- Enter the frequency of the payroll – Alternate payroll will not matter if using 24 weeks for forgiveness period.
- Check the box if the PPP Borrower and its affiliates total $2 Million or more.
**Paycheck Protection Program (PPP) Forgiveness Application**

<table>
<thead>
<tr>
<th>Forgiveness Amount Calculation:</th>
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<tbody>
<tr>
<td>Payroll and Nonpayroll Costs</td>
</tr>
<tr>
<td>Line 1. Payroll Costs (enter the amount from PPP Schedule A, line 10):</td>
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<tr>
<td>Line 2. Business Mortgage Interest Payments:</td>
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<tr>
<td>Line 3. Business Rent or Lease Payments:</td>
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<tr>
<td>Line 4. Business Utility Payments:</td>
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<tr>
<td>Adjustments for Full-Time Equivalency (FTE) and Salary/ Hourly Wage Reductions</td>
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<tr>
<td>Line 5. Total Salary/ Hourly Wage Reduction (enter the amount from PPP Schedule A, line 3):</td>
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<td>Line 6. Add the amounts on lines 1, 2, 3, and 4, then subtract the amount entered in line 5:</td>
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<td>Line 7. FTE Reduction Quotient (enter the number from PPP Schedule A, line 13):</td>
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<td>Potential Forgiveness Amounts</td>
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<td>Line 8. Modified Total (multiply line 6 by line 7):</td>
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<td>Line 9. PPP Loan Amount:</td>
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<td>Line 10. Payroll Cost 75% Requirement (divide line 1 by 0.75):</td>
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<tr>
<td>Forgiveness Amount</td>
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<tr>
<td>Line 11. Forgiveness Amount (enter the smallest of lines 8, 9, and 10):</td>
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</table>
Paycheck Protection Program (PPP) Schedule A

<table>
<thead>
<tr>
<th>Line 1</th>
<th>Enter Cash Compensation (Box 1) from PPP Schedule A Worksheet, Table 1</th>
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<tbody>
<tr>
<td>Line 2</td>
<td>Enter Average FTE (Box 2) from PPP Schedule A Worksheet, Table 1</td>
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<tr>
<td>Line 3</td>
<td>Enter Salary/Weekly Wages Reduction (Box 2) from PPP Schedule A Worksheet, Table 1</td>
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<tr>
<td>Line 4</td>
<td>Enter Cash Compensation (Box 4) from PPP Schedule A Worksheet, Table 2</td>
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<tr>
<td>Line 5</td>
<td>Enter Average FTE (Box 5) from PPP Schedule A Worksheet, Table 2</td>
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</table>

### Non-Cash Compensation Payroll Costs During the Covered Period or the Alternative Payroll Covered Period

| Line 6 | Total amount paid by Borrower for employee contributions for employee health insurance |
| Line 7 | Total amount paid by Borrower for employee contributions to employee retirement plans |
| Line 8 | Total amount paid by Borrower for employer state and local taxes assessed on employee compensation |

### Compensation to Owners

| Line 9 | Total amount paid to owner-employees who own individual practice |
|       | This amount must be included in PPP Schedule A Worksheet, Table 1 or 2 if there is more than one individual included, attach a separate schedule that lists the names and percentages to each |

### Total Payroll Costs

| Line 10 | Payroll Costs (add lines 1, 4, 6, 7, 8, and 9) |

### Full-Time Equivalents (FTE) Reduction Calculation

If you have calculated the number of employees or the average paid hour of your employees between January 1, 2020 and the end of the Covered Period, check box 10, skip lines 11 and 12 and start on line 13.

| Line 11 | Average FTE during the Borrower’s chosen reference period |
| Line 12 | Total Average FTE (add lines 10 and 10) |
| Line 13 | FTE Reduction Calculation (multiply line 11 by line 12 and round to nearest 0.1 of FTE Reduction is more) |

PSA Form 18 (03/20)
Paycheck Protection Program (PPP) Forgiveness Application
Schedule A Worksheet

### Table 1: List employees who:
- Were employed by the Borrower at any point during the Covered Period or the Alternative Payroll Covered Period whose principal place of residence is in the United States; and
- Received compensation from the Borrower at an annualized rate of less than or equal to $100,000 for all pay periods in 2019 or were not employed by the Borrower at any point in 2019.

<table>
<thead>
<tr>
<th>Employee's Name</th>
<th>Employee Identifier</th>
<th>Cash Compensation</th>
<th>Average FTE</th>
<th>Salary/Hourly Wage Reduction</th>
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**FTE Reduction Exceptions:**
- **Totals:**
  - Box 1
  - Box 2
  - Box 3

### Table 2: List employees who:
- Were employed by the Borrower at any point during the Covered Period or the Alternative Payroll Covered Period whose principal place of residence is in the United States; and
- Received compensation from the Borrower at an annualized rate of more than $100,000 for any pay period in 2019.

<table>
<thead>
<tr>
<th>Employee's Name</th>
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**Totals:**
- Box 4
- Box 5
Paycheck Protection Program (PPP) Forgiveness Application

Exemptions on rehiring employees

- Employees who were employed as of February 15, 2020, and were laid off or put on furlough may not wish to be rehired onto payroll. If the employee rejects your re-employment offer, you may be allowed to exclude this employee when calculating forgiveness.

To qualify for this exemption:

- You must have made a written offer to rehire in good faith
- You must have offered to rehire for the same salary/wage and number of hours as before they were laid off
- You must have documentation of the employee’s rejection of the offer
Paycheck Protection Program (PPP)

Documentation Required

• Bank account statements showing payroll expenditures or a third party payroll report
• Tax forms for the covered period typically a IRS Form 941
• State Quarterly wage reporting forms
• Payment receipts, cancelled checks, or account statements on any amount spent on health insurance or retirement contributions
Paycheck Protection Program (PPP)

Non Payroll Documentation

- Business Mortgage Interest Payments- Lender amortization schedule, receipts, cancelled checks verifying payments during the covered period.

- Business rent or Lease Payments- Copy of lease agreement, receipts or cancelled checks showing the payments during the covered period.

- Business Utility Payments – Copies of invoices or bills during the covered period and proof of payment – cancelled checks or receipts.
Paycheck Protection Program (PPP)

Documents that the borrower must keep but do not have to submit

- Documentation supporting the cash compensation amounts of each individual employee.
- Documentation on the cash compensation of any employees who made $100,000 or more during the 2019 payroll period.
- Documentation of job offers, refusals, firings, voluntary resignations, and request by employee of a reduced work schedule.
- Documentation supporting the FTE Safe Harbor (Rehiring of employees that may have been let go or furloughed)
Borrower Demographic Information

**PPP Forgiveness Form 3508 - Borrower Demographic Information**

- Any 20% or more owner of the business must complete this form.
- Trustor – If the business is owned by a Trust
- Non-Profit – Officers and Directors must complete this form
- This form must have Name and Position but they do not have to complete the demographic information. This is voluntary and has no impact on forgiveness.
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QUESTIONS?

PLEASE SUBMIT YOUR QUESTIONS FOR OUR PANELISTS USING ZOOM’S Q&A FEATURE

IF WE ARE NOT ABLE TO ADDRESS YOUR QUESTION TODAY, WE WILL WORK TO PROVIDE A TIMELY RESPONSE
THANK YOU TO OUR PRESENTERS AND PARTICIPANTS!

IF YOU HAVE QUESTIONS THAT DID NOT GET ANSWERED OR FEEDBACK ON TODAY'S SESSIONS, PLEASE EMAIL ANDRE@ONEACADIANA.ORG

THE VIDEO AND SLIDES FROM TODAY'S WEBINARS WILL BE POSTED SHORTLY AT ONEACADIANA.ORG/COVID-19-RESOURCES AND SHARED BY OTHER WEBINAR PARTNER ORGANIZATIONS

WE WILL BE IN TOUCH ABOUT FUTURE WEBINAR OPPORTUNITIES